



# Central Florida Behavioral Health Network, Inc.

DATA ANALYTICS AND BENCHMARKING  
FISCAL YEAR ENDED JUNE 30, 2018

JUNE 28, 2019

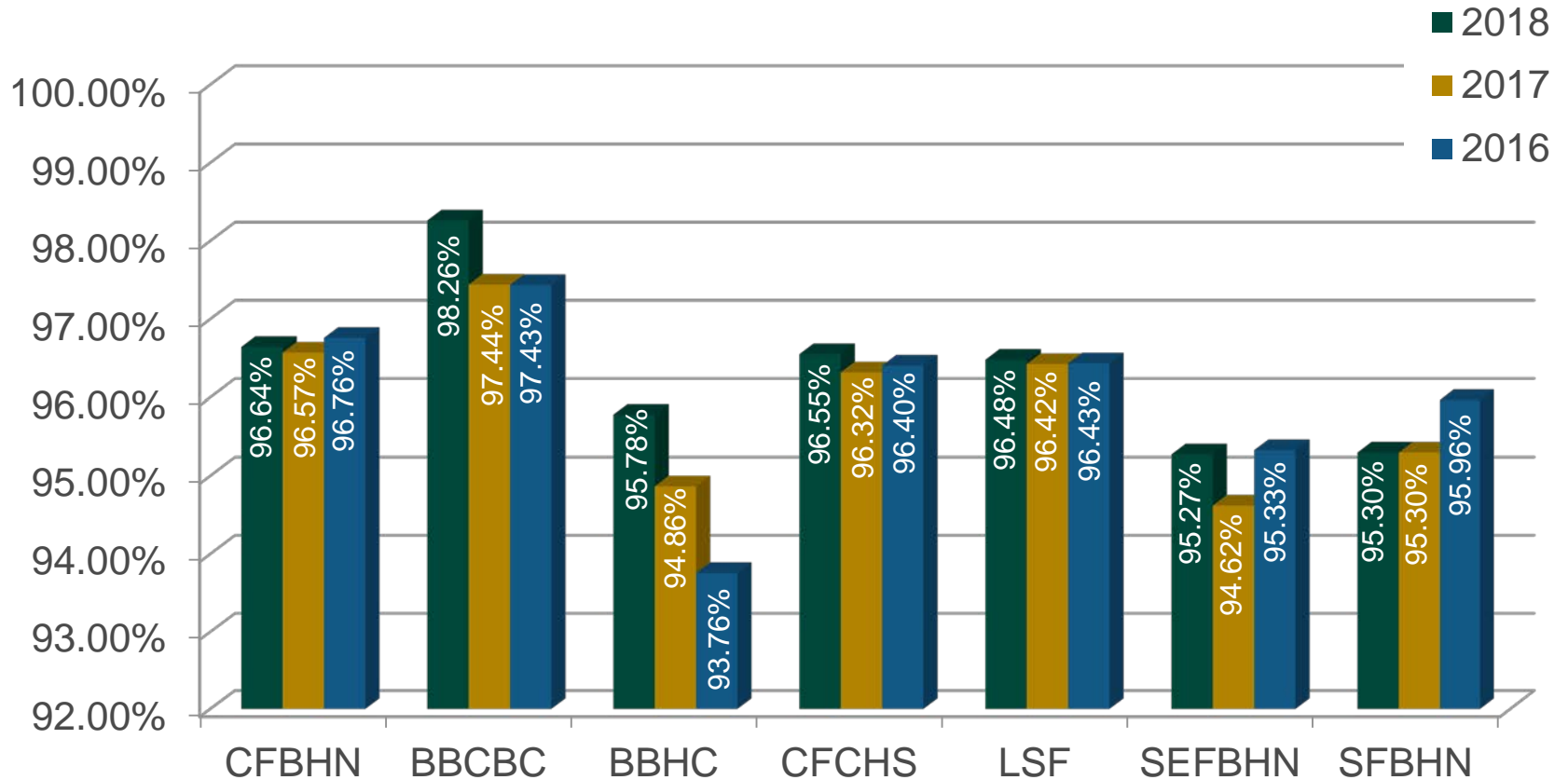


# Managing Entities Surveyed

- Central Florida Behavioral Health Network, Inc. (CFBHN)
- Big Bend Community Based Care, Inc. (BBCBC)
- Broward Behavioral Health Coalition, Inc. (BBHC)
- Central Florida Cares Health System, Inc. (CFCHS)
- Lutheran Services Florida, Inc. (LSF)
- Southeast Florida Behavioral Health Network, Inc. (SEFBHN)
- South Florida Behavioral Health Network, Inc. (SFBHN)

# Program Efficiency

% of costs dedicated to programming



# Operating Reliance

	Central Florida Behavioral Health Network, Inc.	Big Bend Community Based Care, Inc.	Broward Behavioral Health Coalition, Inc.	Central Florida Cares Health System, Inc.	Lutheran Services Florida, Inc.	Southeast Florida Behavioral Health Network, Inc.	South Florida Behavioral Health Network, Inc.
Unrestricted Program Revenue	\$ 190,361,354	\$ 98,288,620	\$ 60,037,164	\$ 71,612,403	\$ 116,175,919	\$ 60,967,330	\$ 87,560,330
Total Expenses	\$ 190,485,751	\$ 98,384,890	\$ 60,037,164	\$ 71,727,349	\$ 114,888,727	\$ 60,967,075	\$ 87,566,720
<b>Operating Reliance</b>	<b>99.93%</b>	<b>99.90%</b>	<b>100.00%</b>	<b>99.84%</b>	<b>101.12%</b>	<b>100.00%</b>	<b>99.99%</b>

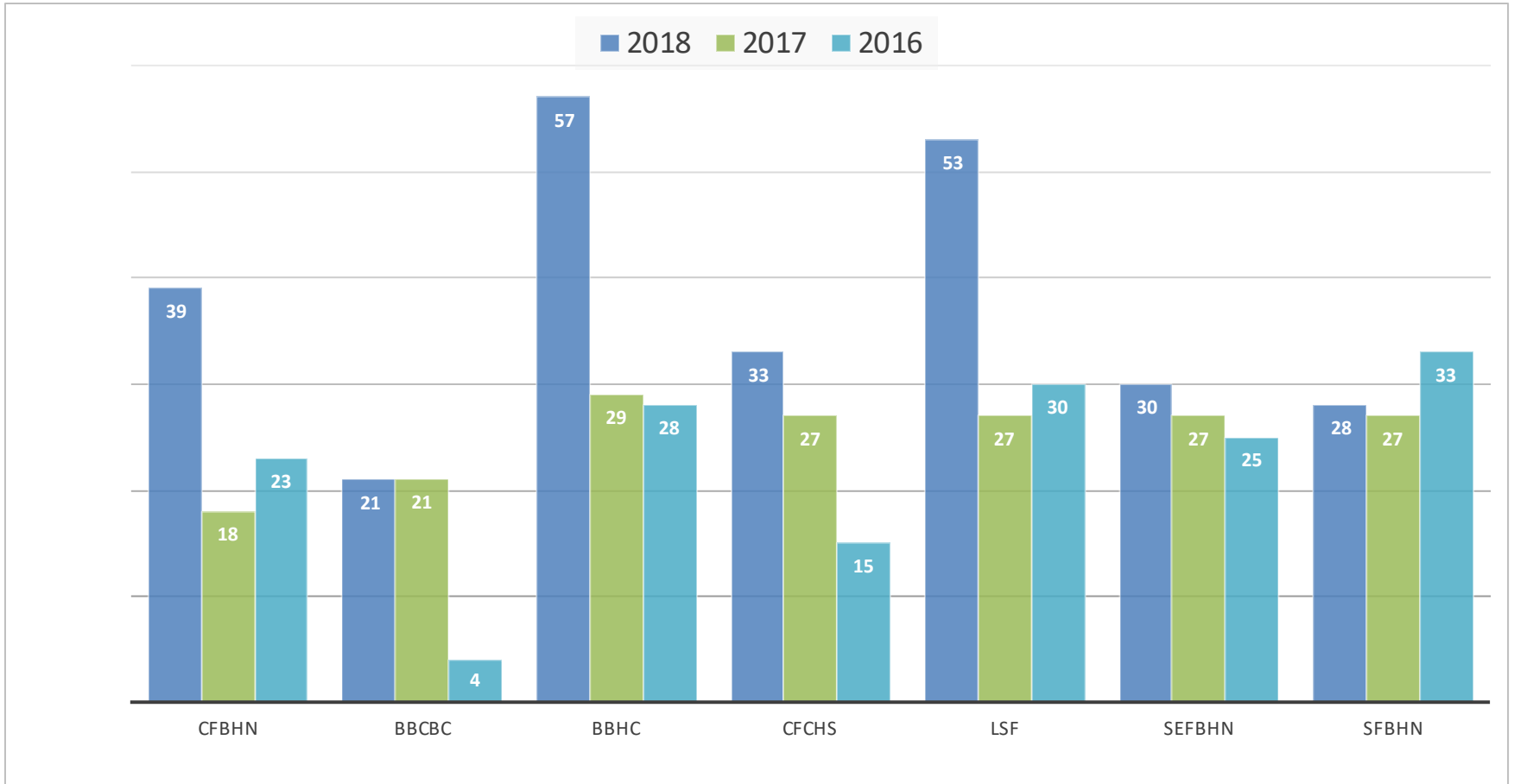
# Working Capital and Liquidity

	Central Florida Behavioral Health Network, Inc.	Big Bend Community Based Care, Inc.	Broward Behavioral Health Coalition, Inc.	Central Florida Cares Health System, Inc.	Lutheran Services Florida, Inc.	Southeast Florida Behavioral Health Network, Inc.	South Florida Behavioral Health Network, Inc.
Total Current Assets	\$ 21,232,874	\$ 13,809,920	\$ 10,198,177	\$ 10,623,951	\$ 19,929,346	\$ 6,665,369	\$ 14,297,136
Total Current Liabilities	\$ 19,356,895	\$ 14,758,277	\$ 10,179,391	\$ 10,436,496	\$ 10,206,691	\$ 6,628,361	\$ 13,357,984
<b>Current Ratio</b>	<b>1.10</b>	<b>0.94</b>	<b>1.00</b>	<b>1.02</b>	<b>1.95</b>	<b>1.01</b>	<b>1.07</b>
Cash + Total Receivables	\$ 21,202,268	\$ 13,706,549	\$ 10,095,649	\$ 10,555,012	\$ 19,929,346	\$ 6,647,138	\$ 14,153,064
Total Current Liabilities	\$ 19,356,895	\$ 14,758,277	\$ 10,179,391	\$ 10,436,496	\$ 10,206,691	\$ 6,628,361	\$ 13,357,984
<b>Quick Ratio</b>	<b>1.10</b>	<b>0.93</b>	<b>0.99</b>	<b>1.01</b>	<b>1.95</b>	<b>1.00</b>	<b>1.06</b>

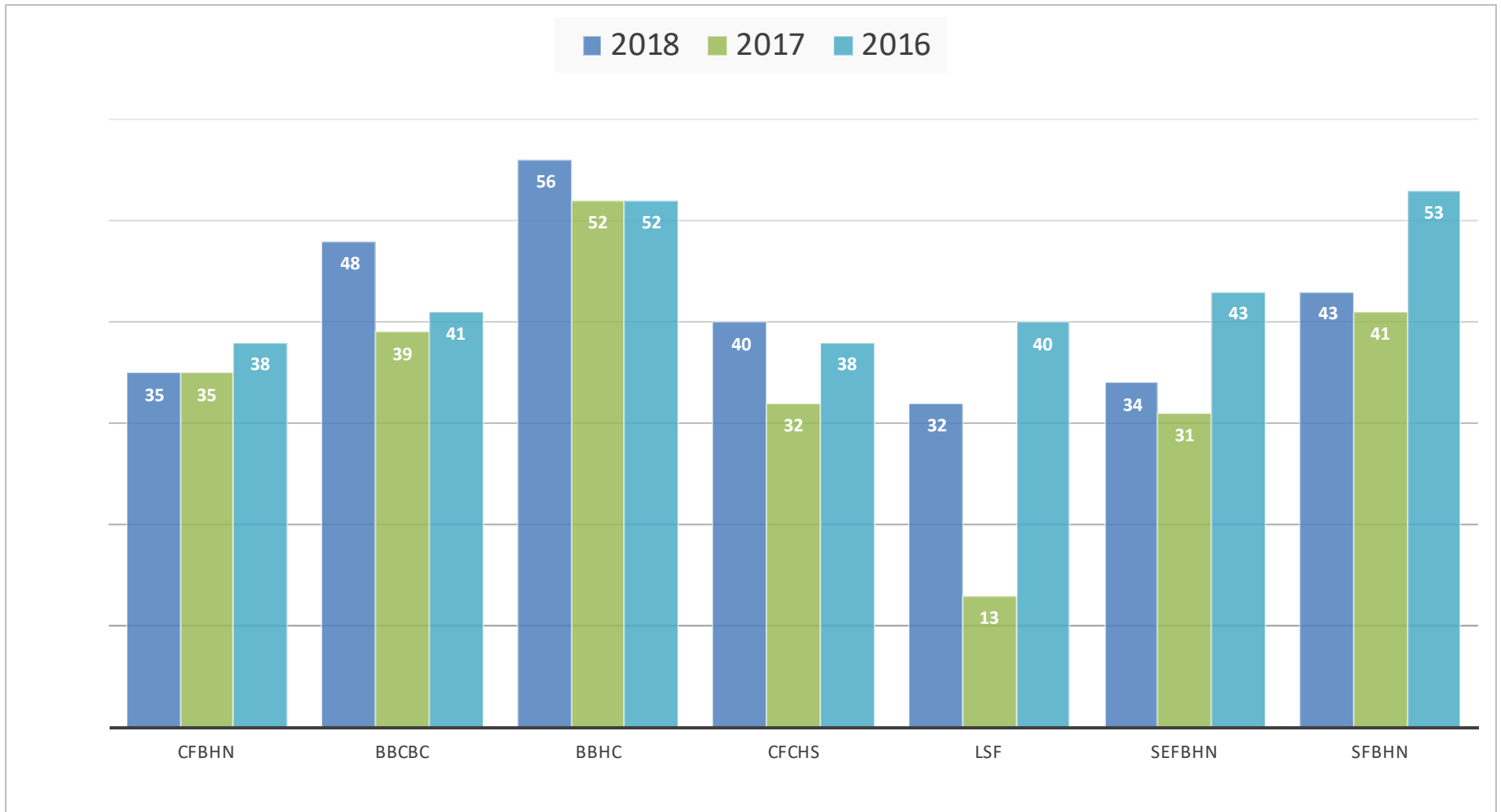
# Receivables, Payables & Cash Position

	Central Florida Behavioral Health Network, Inc.	Big Bend Community Based Care, Inc.	Broward Behavioral Health Coalition, Inc.	Central Florida Cares Health System, Inc.	Lutheran Services Florida, Inc.	Southeast Florida Behavioral Health Network, Inc.	South Florida Behavioral Health Network, Inc.
Total Receivables	\$ 20,407,795	\$ 5,653,556	\$ 9,442,563	\$ 6,412,886	\$ 16,957,185	\$ 5,062,481	\$ 6,818,800
Total Revenue (less in-kind)	\$ 190,356,330	\$ 98,288,620	\$ 60,037,164	\$ 71,612,403	\$ 116,175,919	\$ 60,967,330	\$ 87,560,330
<b>Receivable Days</b>	<b>39</b>	<b>21</b>	<b>57</b>	<b>33</b>	<b>53</b>	<b>30</b>	<b>28</b>
Payables	\$ 18,397,780	\$ 12,823,701	\$ 9,159,540	\$ 7,896,484	\$ 10,206,691	\$ 5,600,551	\$ 10,402,289
Total Expenditures (less depreciation & in-kind plus capital)	\$ 190,338,653	\$ 97,875,923	\$ 60,030,360	\$ 71,534,593	\$ 114,888,727	\$ 60,968,334	\$ 87,549,453
<b>Payable Days</b>	<b>35</b>	<b>48</b>	<b>56</b>	<b>40</b>	<b>32</b>	<b>34</b>	<b>43</b>
Unrestricted Cash	\$ 794,473	\$ 8,052,993	\$ 653,086	\$ 4,142,126	\$ 2,972,161	\$ 1,584,657	\$ 7,344,264
Total Expenses (less depreciation & in-kind)	\$ 190,338,653	\$ 97,875,923	\$ 60,030,360	\$ 71,534,593	\$ 114,888,727	\$ 60,968,334	\$ 87,549,453
<b>Days Cash Reserve</b>	<b>2</b>	<b>30</b>	<b>4</b>	<b>21</b>	<b>9</b>	<b>9</b>	<b>31</b>

# Number of Days Revenue in AR

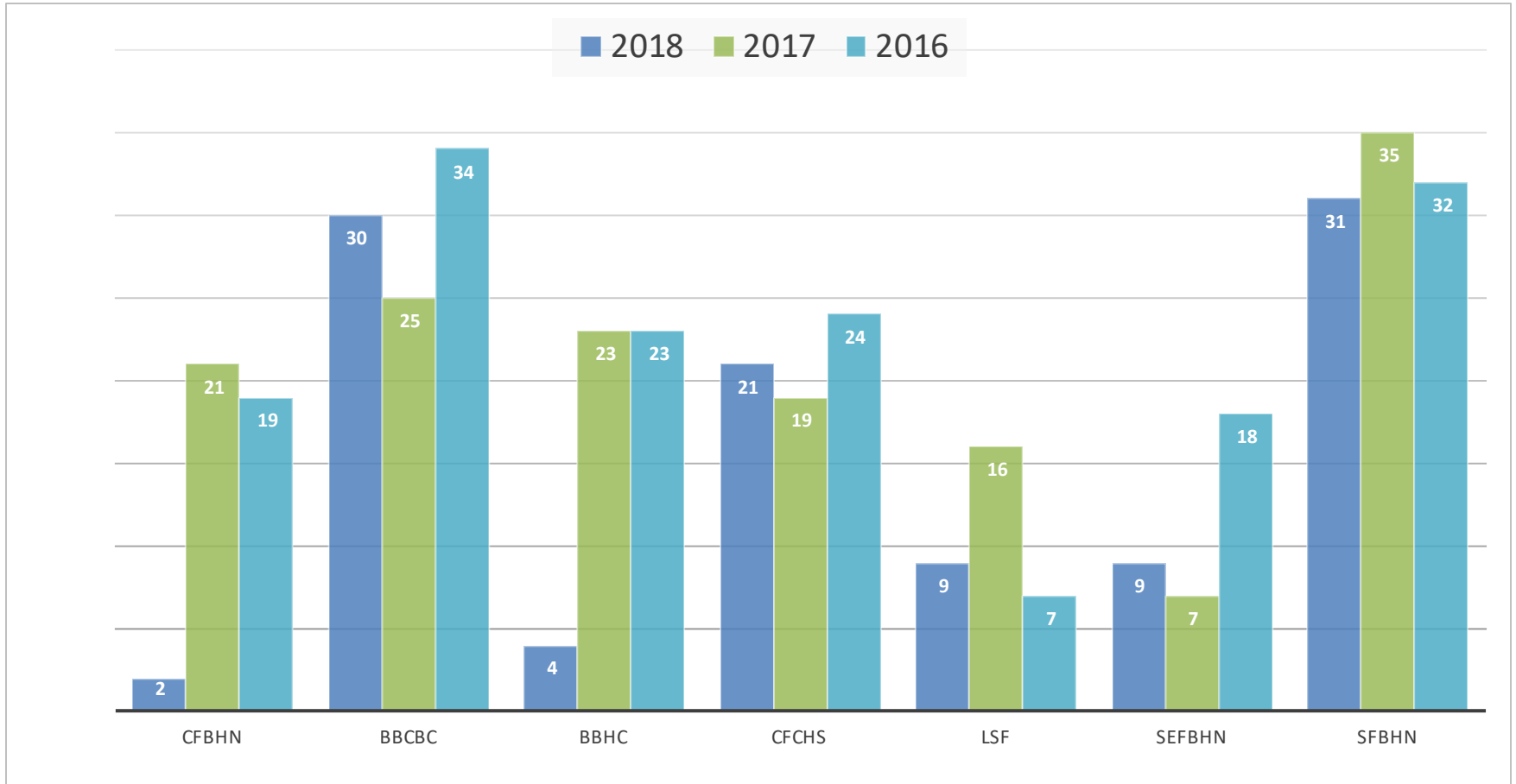


# Number of Days Expenses in AP

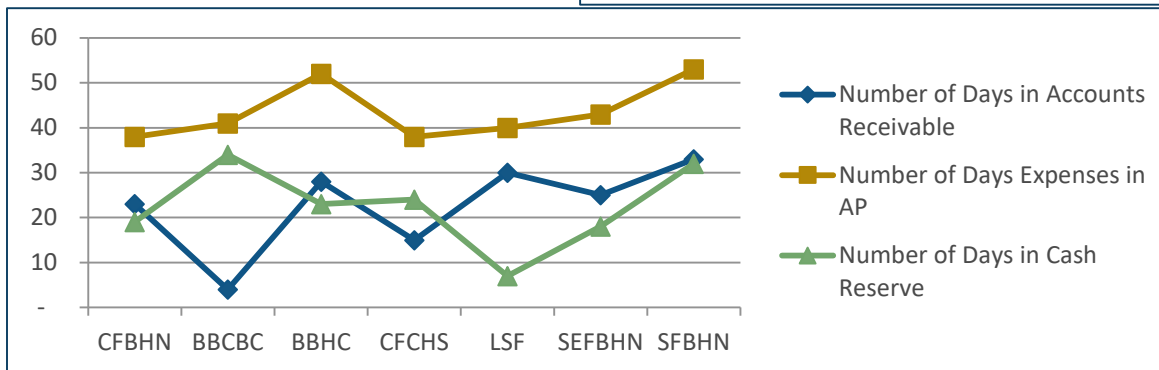
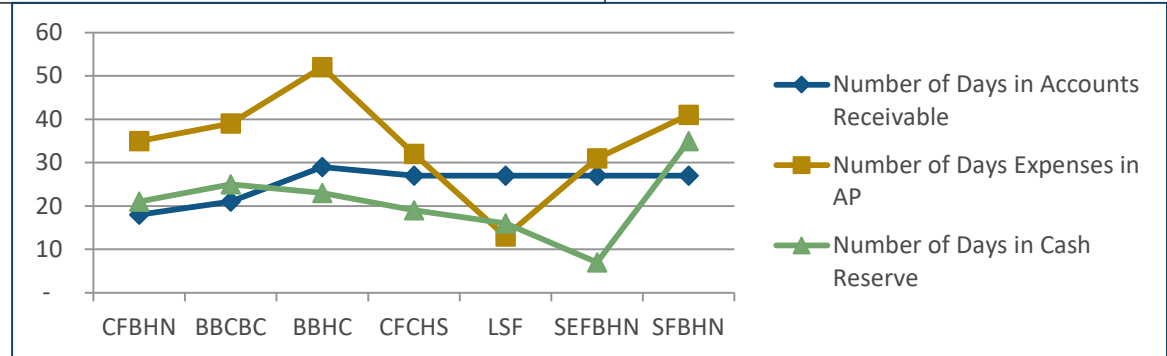
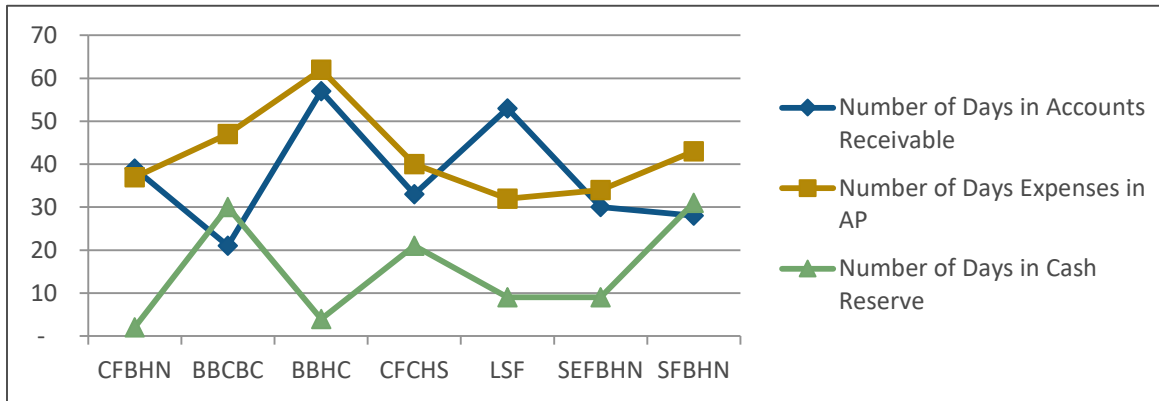




# Days Cash Reserve



# 2018, 2017, and 2016



*Solely for the use of Central Florida Behavioral Health Network, Inc. including Management and those charged with Governance*

# Ratio Explanations

Ratio	Explanation
<ul style="list-style-type: none"><li>• Administrative Cost Rate</li></ul>	<ul style="list-style-type: none"><li>• Direct and indirect administrative expenses as a percentage of total entity expenses. Measures efficiency of administrative function in relation to total costs.</li></ul>
<ul style="list-style-type: none"><li>• Program Efficiency</li></ul>	<ul style="list-style-type: none"><li>• Total direct expenses as a percentage of total entity expenses. The inverse of the administrative cost rate. Measures the efficiency of \$ used for programmatic purposes in relation to total costs.</li></ul>
<ul style="list-style-type: none"><li>• Administrative Dollars/Cost Per Client</li></ul>	<ul style="list-style-type: none"><li>• Total administrative expenses divided by the # of clients served by the ME and its provider agencies.</li></ul>
<ul style="list-style-type: none"><li>• Operating Reliance</li></ul>	<ul style="list-style-type: none"><li>• Unrestricted program revenue divided by total expenses. Indicates how able a NFP entity is to fund costs from program revenue alone. The ratio for ME's is expected to be near 100%.</li></ul>

# Ratio Explanations - Continued

Ratio	Explanation
<ul style="list-style-type: none"> <li>• Current Ratio</li> </ul>	<ul style="list-style-type: none"> <li>• Current assets divided by current liabilities. Measures the overall liquidity position of an organization.</li> </ul>
<ul style="list-style-type: none"> <li>• Quick Ratio</li> </ul>	<ul style="list-style-type: none"> <li>• Cash plus total receivables divided by current liabilities. Also a liquidity measure but focuses on cash and receivables.</li> </ul>
<ul style="list-style-type: none"> <li>• Receivable Days</li> </ul>	<ul style="list-style-type: none"> <li>• Accounts receivable divided by total revenue (excluding in-kind) with the result multiplied by 365. The resulting number reflects the length of time it takes to collect receivables.</li> </ul>
<ul style="list-style-type: none"> <li>• Payable Days</li> </ul>	<ul style="list-style-type: none"> <li>• Payables divided by total expenses (excluding in-kind and depreciation) plus capital expenditures with the result multiplied by 365. Rough measure of how timely an organization is in meeting payment obligations.</li> </ul>
<ul style="list-style-type: none"> <li>• Days Cash Reserve</li> </ul>	<ul style="list-style-type: none"> <li>• Unrestricted cash divided by total expenses (excluding in-kind and depreciation) with the result multiplied by 365. Measures the amount of cash on hand to meet future expenses. Expectation for ME with no other programming activity is generally very low given the nature of operations.</li> </ul>



# QUESTIONS